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[The Ultimate Sales Machine - Chet Holmes](#)

"The Ultimate Sales Machine is an amazing book that will powerfully change the way you do business. Chet Holmes is a one-of-a-kind talent and this incredibly practical book is the embodiment of his highly successful approach."

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1-Sentence-Summary: The Ultimate Sales Machine is the legacy Chet Holmes left to help sales staff all over the world, by giving them 12 key strategies to relentlessly focus and execute on, in order to at least double their sales. Read in: 4 minutes. Favorite quote from the author: Chet Holmes was a selling superstar.

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"The Ultimate Sales Machine" [is] a book that puts it all together to help you dramatically increase your sales if you are wise enough to follow its advice. (Michael Gerber, bestselling author of "The E-Myth" and "E-Myth Revisited")

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The Ultimate Sales Machine shows you how to tune up and soup up virtually every part of your business by spending just an hour per week on each impact area you want to improve. Like a tennis player who hits nothing but backhands for a few hours a week to perfect his game, you

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